

|  |
|--|
| <p align="center"><b>ACTION SHEET</b></p> <p align="center"><b>ITEM FROM FINANCE COMMITTEE MEETING OF 10/19/20</b></p> <p align="center"><b>FOR CITY COUNCIL MEETING OF 10/28/20</b></p> |
|--|

k. Request for Approval utilizing State of NM State Pricing Agreement in the Total Amount of \$1,095,001.10 for the Purchase of Digital Portable Radios from Motorola Solutions. (Chief Paul Babcock, [prbabcock@santafenm.gov](mailto:prbabcock@santafenm.gov), [955-3112](tel:955-3112))

**COMMITTEE REVIEW:**

Public Works and Utilities Committee 10/13/2020

Finance Committee 10/19/2020

Governing Body 10/28/2020

**FINANCE COMMITTEE ACTION:**

Approved on Consent

**FUNDING SOURCE:**

**SPECIAL CONDITIONS OR AMENDMENTS**

| VOTE                      | FOR | AGAINST | ABSTAIN |
|---------------------------|-----|---------|---------|
| COUNCILOR ROMERO-WIRTH    | x   |         |         |
| COUNCILOR CASSUTT-SANCHEZ | x   |         |         |
| COUNCILOR LINDELL         | x   |         |         |
| COUNCILOR VILLARREAL      | x   |         |         |
| CHAIRPERSON ABEYTA        | x   |         |         |

9-19-20

| ACTION SHEET  |  |
|---|--|
| PUBLIC WORKS AND UTILITES COMMITTEE MEETING OF 10/13/2020   |  |
| <b>ISSUE NO. 9F</b><br><br>Purchase Public Safety Digital Portable Radios. Request for Approval of State of NM State Pricing Agreement in the Total Amount of \$1,095,001.10 for Digital Portable Radios from Motorola Solutions. (Chief Paul Babcock, <a href="mailto:prbabcock@santafenm.gov">prbabcock@santafenm.gov</a> , 955-3112) |  |
| <b>COMMITTEE REVIEW:</b><br>Public Works and Utilities Committee 10/13/2020<br>Finance Committee 10/19/2020<br>Governing Body 10/28/2020  |  |
| <b>PUBLIC WORKS AND UTILITES COMMITTEE ACTION: Approved on Consent Agenda to forward to 10/19/2020 Finance Committee</b>  |  |
| <b>SPECIAL CONDITIONS OR AMENDMENTS:</b>  |  |
| <b>STAFF FOLLOW UP:</b>   |  |

| VOTE:                   | FOR     | AGAINST | ABSTAIN |
|-------------------------|---------|---------|---------|
| COUNCILOR RIVERA, CHAIR | X       |         |         |
| COUNCILOR GARCIA        | X       |         |         |
| COUNCILOR ABEYTA        | X       |         |         |
| COUNCILOR LINDELL       | Excused |         |         |
| COUNCILOR VIGIL COPPLER | X       |         |         |





# City of Santa Fe, New Mexico


## Memorandum



**DATE:** October 5, 2020, 2020

**TO:** Governing Body  
Finance Committee  
Public Works

**VIA:** Jarel LaPan Hill, City Manager  
Mary McCoy, Finance Department Director  
Fran Dunaway, Chief Procurement Officer  
Paul Babcock, Fire Chief

**FROM:** Paul Babcock, Fire Chief 

---

### ITEM AND ISSUE:

Purchase Public Safety digital portable radios. Request for the Approval of State of NM state pricing agreement in the Total Amount of \$ (\$1,095,001.10) for digital portable radios; from Motorola Solutions; Chief Paul Babcock, Prbabcock@santafenm.gov 505-955-3112)

### BACKGROUND AND SUMMARY:

Santa Fe Fire and Police rely on the City's Public Safety Radio (PSR) system for critical dispatch information as they respond to all public safety emergencies. The City's PSR system was installed in 2001 and is quickly approaching its expected end of life and portable radio equipment is no longer supported.

Improvement of the PSR system to the national standard Project 25 (P25) Digital Radio System will enhance the quality of our first responders' interactions with dispatch. P25 is a suite of standards for digital Mobile/portable radio communications designed for use by public safety organizations in North America.

### PROCUREMENT METHOD:

The procurement method is the NM Statewide Price Agreement (SWPA) # 32763-State Of NM-00014AJ which expires on November 4, 2020.

### CONTRACT NUMBER:

The FY20 Munis contract number is 3202291

### FUNDING SOURCE:

The funding source is:

**Fund Name/Number:** 2018 GRT Bond Accusation

**Monism Org Name/Number:** 2018 GRT Bond /3359980

**Monism Object Name/Number:** WIPP Construction/572970

### ACTION REQUESTED:

Santa Fe Fire/Santa Fe Police Department respectfully requests your review and approval.



HOME

Account Inquiry - Munis [CITY OF SANTA FE]

Accept  
Confirm

Cancel

Search

Browse  
Query Builder  
Segment Find  
Search

Add  
Actions

Update  
Global  
Duplicate

Delete

Print  
Output

Text file  
PDF  
Preview

Excel  
Office

Word  
Email  
Schedule

Attach

Notes  
Tools

Audit  
Maplink  
Alerts

Detail  
Months  
Totals

Project Strings  
User Defined Fields  
Menu

Return

|                              |  |
|------------------------------|--|
| <b>Account</b>               |  |
| Fund 335 ... BONDACQU        | Acct 335-10-99-9980-000-00-000-572970- |
| Org 3359980 ... Bond Acq     | Acct name WIP Construction             |
| Object 572970 ... WIP Constr | Type Expense Status Active             |
| Project ...                  | Rollup ...                             |
|                              | Sub-Rollup ...                         |
|                              | <input type="checkbox"/> MultiYr Fund  |

| 4 Year Comparison | Current Year     | History          |
|-------------------|------------------|------------------|
| Yr/Per 2020/01    | Fiscal Year 2020 | Fiscal Year 2019 |
| Original Budget   | .00              | .00              |
| Transfers In      | 26,917,342.00    | .00              |
| Transfers Out     | -6,137,681.00    | .00              |
| Revised Budget    | 20,779,661.00    | .00              |
| Actual (Memo)     | 9,827,087.01     | .00              |
| Encumbrances      | 101,811.55       | .00              |
| Requisitions      | .00              |                  |
| Available         | 10,850,762.44    | .00              |
| Percent used      | 47.78            | .00              |

|                  |                  |
|------------------|------------------|
| Fiscal Year 2018 | Fiscal Year 2021 |
| .00              | 20,955,007.00    |
| .00              | 11,960,195.00    |
| .00              | -27,955,807.00   |
| .00              | 4,959,395.00     |
| .00              | 261,176.96       |
| .00              | 714,508.98       |
|                  | 40,850.99        |
| .00              | 3,942,858.07     |
| .00              | 20.50            |



## CITY OF SANTA FE PROCUREMENT CHECKLIST

Contractor Name: Motorola Solutions

Procurement Title: 2018 GRT Bond public safety radio equipment

Procurement Method: State Price Agreement ☒ Cooperative ☐ Sole Source ☐ Other ☐

Exempt ☐ Request For Proposal (RFP) ☐ Invitation To Bid (ITB) ☐ Contract under 60K ☐ Contract over 60K ☐

Department Requesting Fire Department Staff Name Paul Babcock

### Procurement Requirements:

*A procurement file shall be maintained for all contracts, regardless of the method of procurement. The procurement file shall contain the basis on which the award is made, all submitted bids, all evaluation materials, score sheets, quotations and all other documentation related to or prepared in conjunction with evaluation, negotiation, and the award process. The procurement shall contain a written determination from the Requesting Department, signed by the purchasing officer, setting forth the reasoning for the contract award decision before submitting to the Committees.*

### REQUIRED DOCUMENTS FOR APPROVAL BY PURCHASING\*

| YES                                 | N/A                                 |   |
|-------------------------------------|-------------------------------------|---|
| <input checked="" type="checkbox"/> | <input type="checkbox"/>            | Approved Procurement Checklist (by Purchasing)                                |
| <input checked="" type="checkbox"/> | <input type="checkbox"/>            | Memo addressed to City Manager (under 60K) Committees/City Council (over 60K) |
| <input checked="" type="checkbox"/> | <input type="checkbox"/>            | State Price Agreement   |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | RFP   |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | Evaluation Committee Report   |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | ITB   |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | Bib Tab   |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | Quotes (3 valid current quotes)   |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | Cooperative Agreement   |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | Sole Source Request and Determination Form                                    |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | Contractors Exempt Letter   |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | Purchasing Officers approval for exempt procurement                           |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | BAR   |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | FIR   |
| <input checked="" type="checkbox"/> | <input type="checkbox"/>            | Executed Contract, Agreement or Amendment                                     |
| <input checked="" type="checkbox"/> | <input type="checkbox"/>            | Current Business Registration and CRS numbers on contract or agreement        |
| <input type="checkbox"/>            | <input checked="" type="checkbox"/> | Summary of Contracts and Agreements form                                      |
| <input checked="" type="checkbox"/> | <input type="checkbox"/>            | Certificate of Insurance  |
| <input type="checkbox"/>            | <input type="checkbox"/>            | All documentation presented to Committees                                     |
| <input type="checkbox"/>            | <input type="checkbox"/>            | Other: _____  |

Paul Babcock

Chief

10/05/2020

Department Rep Printed Name (attesting that all information included)

Title

Date

John Dunaway, CPO

Fra: Dunaway (Oct 6, 2020 16:59 MDT)

Purchasing Officer (attesting that all information is reviewed)

Title

Date

Include all other substantive documents and records of communication that pertain to the procurement and contract.

\*

## SANTA FE, CITY OF

Billing Address:  
SANTA FE, CITY OF  
200 LINCOLN AVE  
SANTA FE NM, 87504

Shipping Address:  
SANTA FE, CITY OF  
301 MONTEZUMA AVE  
SANTA FE NM, 87504

Quote Date: 2020-09-09  
Expiration Date: 2020-09-21  
Quote Created By:  
Manny Barreras  
manny.barreras@motorolasolutio

Customer:  
SANTA FE, CITY OF  
Battalion Chief David Sandoval  
dasandoval@santafenm.gov

Contract:  
32763 - STATE OF NM-00014AJ

| Line # | Item Number      | Description  | Quantity | Unit List Price | Ext. List Price | Ext. Sale Price | APC  |
|--------|------------------|--|----------|-----------------|-----------------|-----------------|------|
|        | APX™ 4000 Series |  |          |                 |                 |                 |      |
| 2      | H51UCF9PW6AN     | APX 4000 7/800 MHZ MODEL 2 PORT                        | 160      | \$1,963.00      | \$314,080.00    | \$ 180,716.80   | 0426 |
|        |                  | ADD: ADP ONLY (NON-P25 CAP COMPLIANT)                  |          |                 |                 |                 |      |
| 2a     | Q667BB           |  | 160      | \$0.00          | \$0.00          | \$ -            | 0430 |
| 2b     | QA02756AB        | ENH: 3600 OR 9600 TRUNKING BAUD SINGLE SYSTEM          | 160      | \$1,570.00      | \$251,200.00    | \$ 144,537.60   | 0426 |
| 2c     | H301CP           | DEL: DELETE STANDARD BELT CLIP                         | 160      | -\$10.00        | -\$1,600.00     | \$ (920.00)     | 0426 |
| 2d     | H885BK           | ADD: 3Y ESSENTIAL SERVICE                              | 160      | \$90.00         | \$14,400.00     | \$ 14,400.00    | 0185 |
| 3      | NNTN8128BR       | BATT IMPRES LIION 2000T                                | 160      | \$117.00        | \$18,720.00     | \$ 8,953.60     | 0453 |
| 2e     | QA01767AW        | ADD: P25 LINK LAYER AUTHENTICATION                     | 160      | \$100.00        | \$16,000.00     | \$ 9,206.40     | 0426 |
|        | Standalone Items |  |          |                 |                 |                 |      |
| 9      | PMLN7904A        | CARRY ACCESSORY-CASE,APX6000 CC 2.75 SWLBL TIA BATTERY | 60       | \$79.00         | \$4,740.00      | \$ 2,727.60     | 0271 |
|        | APX™ 8000 Series |  |          |                 |                 |                 |      |
| 10     | PMNN4486A        | BATT IMPRES 2 LIION R IP67 3400T                       | 60       | \$163.00        | \$9,780.00      | \$ 4,681.80     | 0453 |
| 11a    | QA01767AB        | ADD: P25 LINK LAYER AUTHENTICATION                     | 60       | \$100.00        | \$6,000.00      | \$ 3,452.40     | 0655 |
| 11     | H91TGD9PW6AN     | APX 8000 ALL BAND PORTABLE MODEL 2.5                   | 60       | \$5,983.00      | \$358,980.00    | \$ 206,552.40   | 0579 |
| 11b    | Q806CB           | ADD: ASTRO DIGITAL CAI OPERATION                       | 60       | \$515.00        | \$30,900.00     | \$ 17,779.20    | 0579 |
| 11c    | Q361AN           | ADD: P25 9600 BAUD TRUNKING                            | 60       | \$300.00        | \$18,000.00     | \$ 10,357.20    | 0655 |
| 11d    | H38BS            | ADD: SMARTZONE OPERATION                               | 60       | \$1,500.00      | \$90,000.00     | \$ 51,784.80    | 0655 |
| 11e    | Q58AL            | ADD: 3Y ESSENTIAL SERVICE                              | 60       | \$115.00        | \$6,900.00      | \$ 6,900.00     | 0185 |
| 11f    | QA05509AA        | DEL: DELETE UHF BAND                                   | 60       | -\$800.00       | -\$48,000.00    | \$ (27,618.60)  | 0579 |
|        | APX™ 8000 Series |  |          |                 |                 |                 |      |
| 12     | H91TGD9PW6AN     | APX 8000 ALL BAND PORTABLE MODEL 2.5                   | 10       | \$5,983.00      | \$59,830.00     | \$ 34,425.40    | 0579 |
| 12a    | Q806CB           | ADD: ASTRO DIGITAL CAI OPERATION                       | 10       | \$515.00        | \$5,150.00      | \$ 2,963.20     | 0579 |
| 12b    | Q361AN           | ADD: P25 9600 BAUD TRUNKING                            | 10       | \$300.00        | \$3,000.00      | \$ 1,726.20     | 0655 |
| 12c    | QA02006AC        | ENH: APX8000XE RUGGED RADIO                            | 10       | \$800.00        | \$8,000.00      | \$ 4,603.10     | 0581 |
| 12d    | Q58AL            | ADD: 3Y ESSENTIAL SERVICE                              | 10       | \$115.00        | \$1,150.00      | \$ 1,150.00     | 0185 |
| 12e    | QA01767AB        | ADD: P25 LINK LAYER AUTHENTICATION                     | 10       | \$100.00        | \$1,000.00      | \$ 575.40       | 0655 |
| 12f    | H38BS            | ADD: SMARTZONE OPERATION                               | 10       | \$1,500.00      | \$15,000.00     | \$ 8,630.80     | 0655 |
| 12g    | QA01427AG        | ALT: APX8000/XE HOUSING GREEN                          | 10       | \$25.00         | \$250.00        | \$ 143.80       | 0579 |
| 13     | PMNN4504A        | BATT IMPRES 2 LIION UL2054 DIV2 R IP68 3400T           | 25       | \$193.00        | \$4,825.00      | \$ 2,069.00     | 0453 |

|     |                  |  |     |            |                |                 |      |
|-----|------------------|--|-----|------------|----------------|-----------------|------|
|     | Standalone Items |  |     |            |                |                 |      |
| 14  | PMMN4069AL       | MICROPHONE,IMPRES RSM, 3.5MM JACK, IP55                                | 160 | \$133.00   | \$21,280.00    | \$ 12,244.80    | 0372 |
|     | Standalone Items |  |     |            |                |                 |      |
| 15  | PMPN4174A        | CHGR DESKTOP SINGLE UNIT IMPRES, US/NA                                 | 160 | \$76.00    | \$12,160.00    | \$ 6,996.80     | 0785 |
|     | Standalone Items |  |     |            |                |                 |      |
| 16  | PMLN7182A        | APX2000/4000 TWO-KNOB,SWIVEL,LEATHER CARRY CASE                        | 160 | \$66.00    | \$10,560.00    | \$ 6,076.80     | 0271 |
|     | APX™ 6000 Series |  |     |            |                |                 |      |
| 17  | H98UCF9PW6BN     | APX6000 700/800 MODEL 2.5 PORTABLE                                     | 85  | \$3,026.00 | \$257,210.00   | \$ 147,995.20   | 0481 |
| 17a | QA01767AT        | ADD: P25 LINK LAYER AUTHENTICATION                                     | 85  | \$100.00   | \$8,500.00     | \$ 4,890.90     | 0481 |
| 17b | Q361AR           | ADD: P25 9600 BAUD TRUNKING  | 85  | \$300.00   | \$25,500.00    | \$ 14,672.70    | 0481 |
| 17c | QA02006AA        | ENH: APX6000XE RUGGED RADIO  | 85  | \$800.00   | \$68,000.00    | \$ 39,126.35    | 0756 |
| 17d | Q58AL            | ADD: 3Y ESSENTIAL SERVICE  | 85  | \$115.00   | \$9,775.00     | \$ 9,775.00     | 0185 |
| 17e | H38BT            | ADD: SMARTZONE OPERATION   | 85  | \$1,200.00 | \$102,000.00   | \$ 58,689.10    | 0481 |
| 17f | Q806BM           | ADD: ASTRO DIGITAL CAI OPERATION                                       | 85  | \$515.00   | \$43,775.00    | \$ 25,187.20    | 0481 |
| 18  | PMNN4547A        | BATT IMPRES 2 LIION TIA4950 R IP68 3100T                               | 70  | \$169.00   | \$11,830.00    | \$ 6,806.80     | 0453 |
| 17g | QA01427AB        | ALT: IMPACT GREEN HOUSING  | 85  | \$25.00    | \$2,125.00     | \$ 1,222.30     | 0481 |
|     | Standalone Items |  |     |            |                |                 |      |
| 19  | RLN6486A         | FIREMAN'S RADIO STRAP  | 95  | \$37.00    | \$3,515.00     | \$ 2,022.55     | 0271 |
| 20  | DSTRCXEB         | TALON XE BELT CLIP CARRIER   | 95  | \$58.00    | \$5,510.00     | \$ 3,170.15     | 0129 |
| 21  | RLN6488A         | ANTI-SWAY STRAP  | 95  | \$15.00    | \$1,425.00     | \$ 819.85       | 0271 |
|     | Standalone Items |  |     |            |                |                 |      |
| 1   | NNTN8575A        | AUDIO ACCESSORY-REMOTE SPEAKER MICROPHONE,IMPRES XE RSM XT CABLE GREEN | 95  | \$538.00   | \$51,110.00    | \$ 29,408.20    | 0372 |
|     | Standalone Items |  |     |            |                |                 |      |
| 4   | NNTN8860A        | CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA                      | 95  | \$165.00   | \$15,675.00    | \$ 9,019.30     | 0785 |
|     | Standalone Items |  |     |            |                |                 |      |
| 5   | NNTN7624C        | CHARGER,CHR IMP VEH EXT NA/EU KIT                                      | 56  | \$472.00   | \$26,432.00    | \$ 15,208.48    | 0785 |
|     | Standalone Items |  |     |            |                |                 |      |
| 6   | PMMN4069AL       | MICROPHONE,IMPRES RSM, 3.5MM JACK, IP55                                | 60  | \$133.00   | \$7,980.00     | \$ 4,591.80     | 0372 |
|     | Standalone Items |  |     |            |                |                 |      |
| 7   | NNTN8844A        | CHARGER, MULTI-UNIT, IMPRES 2, 6-DISP, NA/LA-PLUG, ACC USB CHGR        | 2   | \$1,375.00 | \$2,750.00     | \$ 1,582.32     | 0785 |
|     | Standalone Items |  |     |            |                |                 |      |
| 8   | NNTN8860A        | CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA                      | 60  | \$165.00   | \$9,900.00     | \$ 5,696.40     | 0785 |
|     |                  |  |     |            | \$1,885,317.00 | \$ 1,095,001.10 |      |

PRICE BREAKOUT \$ 1,885,317.00  
 NM STATE CONTRACT \$ (504,737.19)  
 TOTAL STATE CONTRACT \$ 1,380,579.81  
 PURCHASE INCENTIVE DATE 9/24/2020 \$ (285,578.71)  
 GRAND TOTAL \$ 1,095,001.10





# CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY)  
06/18/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER  
Aon Risk Services Central, Inc.  
Chicago IL Office  
200 East Randolph  
Chicago IL 60601 USA

CONTACT  
NAME:  
PHONE  
(A/C. No. Ext.): (866) 283-7122 FAX (A/C. No.): (800) 363-0105  
E-MAIL  
ADDRESS:

INSURED  
Motorola Solutions, Inc.  
Attn Karen Napier  
500 West Monroe  
Chicago IL 60661 USA

| INSURER(S) AFFORDING COVERAGE |                               | NAIC # |
|-------------------------------|-------------------------------|--------|
| INSURER A:                    | Liberty Mutual Fire Ins Co    | 23035  |
| INSURER B:                    | Liberty Insurance Corporation | 42404  |
| INSURER C:                    |                               |        |
| INSURER D:                    |                               |        |
| INSURER E:                    |                               |        |
| INSURER F:                    |                               |        |

**COVERAGES**

CERTIFICATE NUMBER: 570082412913

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

Limits shown are as requested

| INSR<br>LTR | TYPE OF INSURANCE  | ADDL<br>INSD | SUBR<br>VVD | POLICY NUMBER  | POLICY EFF<br>(MM/DD/YYYY) | POLICY EXP<br>(MM/DD/YYYY) | LIMITS  |
|-------------|--|--------------|-------------|--|----------------------------|----------------------------|---|
| A           | <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY<br><input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR<br><br>GEN'L AGGREGATE LIMIT APPLIES PER:<br><input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC<br><input type="checkbox"/> OTHER: |              |             | TB2641005169070  | 07/01/2020                 | 07/01/2021                 | EACH OCCURRENCE \$1,000,000<br>DAMAGE TO RENTED PREMISES (Ea occurrence) \$250,000<br>MED EXP (Any one person) \$10,000<br>PERSONAL & ADV INJURY \$1,000,000<br>GENERAL AGGREGATE \$2,000,000<br>PRODUCTS - COMP/OP AGG \$2,000,000 |
| A           | <input checked="" type="checkbox"/> AUTOMOBILE LIABILITY<br><input checked="" type="checkbox"/> ANY AUTO<br><input type="checkbox"/> OWNED AUTOS ONLY<br><input type="checkbox"/> Hired AUTOS ONLY<br><input type="checkbox"/> SCHEDULED AUTOS<br><input type="checkbox"/> NON-OWNED AUTOS ONLY  |              |             | AS2-641-005169-010   | 07/01/2020                 | 07/01/2021                 | COMBINED SINGLE LIMIT (Ea accident) \$1,000,000<br>BODILY INJURY (Per person)<br>BODILY INJURY (Per accident)<br>PROPERTY DAMAGE (Per accident)   |
|             | <input type="checkbox"/> UMBRELLA LIAB<br><input type="checkbox"/> EXCESS LIAB<br><input type="checkbox"/> DED <input type="checkbox"/> RETENTION<br><input type="checkbox"/> OCCUR<br><input type="checkbox"/> CLAIMS-MADE  |              |             |  |                            |                            | EACH OCCURRENCE<br>AGGREGATE  |
| B           | WORKERS COMPENSATION AND EMPLOYERS' LIABILITY<br>ANY PROPRIETOR / PARTNER / EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)<br>If yes, describe under DESCRIPTION OF OPERATIONS below   | Y/N<br>N     | N/A         | WA764D005169080<br>All other states<br>WC7641005169090<br>WI | 07/01/2020<br>07/01/2020   | 07/01/2021<br>07/01/2021   | <input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH<br>E.L. EACH ACCIDENT \$1,000,000<br>E.L. DISEASE-EA EMPLOYEE \$1,000,000<br>E.L. DISEASE-POLICY LIMIT \$1,000,000                                     |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

RE: Services Agreement-Purchase Order.

**CERTIFICATE HOLDER**

The City of Santa Fe  
PO Box 909  
Santa Fe NM 87504 USA

**CANCELLATION**

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

*Aon Risk Services Central Inc.*

Holder Identifier :

570082412913

Certificate No :



**City of Santa Fe**  
Treasury Department  
200 Lincoln Ave.  
Santa Fe, New Mexico 87504-0909  
505-955-6551

## BUSINESS REGISTRATION

**Business Name:** MOTOROLA SOLUTIONS INC  
DBA: MOTOROLA SOLUTIONS INC

**Business Location:** 7237 CHURCH RANCH BLVD 406  
WESTMINSTER, CO 80021

**Owner:** MOTOROLA SOLUTIONS INC

**License Number:** 228332

**Issued Date:** September 18, 2020

**Expiration Date:** September 18, 2021

**CRS Number:** 01760351000

**License Type:** Business License - Renewable

**Classification:** Out of Jurisdiction Business License

**Fees Paid:** \$10.00

MOTOROLA SOLUTIONS INC  
7237 CHURCH RANCH BLVD 406  
WESTMINSTER, CO 80021

THIS IS NOT A CONSTRUCTION PERMIT OR SIGN PERMIT.  
APPROPRIATE PERMITS MUST BE OBTAINED FROM THE CITY  
OF SANTA FE BUILDING PERMIT DIVISION PRIOR TO  
COMMENCEMENT OF ANY CONSTRUCTION OR THE  
INSTALLATION OF ANY EXTERIOR SIGN.

THIS REGISTRATION/LICENSE IS NOT TRANSFERRABLE TO  
OTHER BUSINESSES OR PREMISES.

**TO BE POSTED IN A CONSPICUOUS PLACE**



**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor**

0000013468

Motorola Solutions, Inc.

7237 Church Ranch Road Blvd, Suite 406

Westminster, CO 80021

Attn: Manny Barreras

Telephone No. (505) 850-8194

Price Agreement Number: 70-000-16-00014AJPrice Agreement Amendment No.: SixTerm: November 04, 2016 – November 04, 2020**Ship To:**

All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public  
bodies allowed by law.

Procurement Specialist: Debra Saiz **DS**Telephone No.: (505) 827-0521**Invoice:**

As Requested

**Title: Communications, Radio Equipment, Parts, Accessories and Related Services**

**This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.**

**This amendment is issued to reflect the following effective immediately.**

- Add the attached product category and discount percentage rate.
- Extend the Term of the Agreement from November 4, 2018 to November 4, 2020

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

A handwritten signature in blue ink, appearing to be "DS", written over a horizontal line.

New Mexico State Purchasing Agent

Date: 10/31/2018

*NM State Purchasing Division, 1100 St. Francis Drive 87505, PO Box 6850, Santa Fe, NM 87502-6850 (505) 827-0472*

DS

A red handwritten mark, possibly initials or a signature, located in the bottom left corner of the page.



State of New Mexico  
General Services Department  
Purchasing Division  
NM State Contract 70-000-16-00014

| No. | Manufacturer | Product Category | APC | Item      | Short Description                              | Discount |
|-----|--------------|------------------|-----|-----------|--|----------|
| 1   | Motorola     | CAD              | 472 | Equipment | Spillman Flex Equipment and 3rd Party Products | 0%       |
| 2   | Motorola     | CAD              | 473 | Services  | Spillman Flex Services                         | 0%       |
| 3   | Motorola     | CAD              | 789 | Software  | Spillman Flex Software                         | 0%       |
| 4   | Motorola     | CAD              | 797 | Services  | Spillman Flex Support Services                 | 15%      |



State of New Mexico  
General Services Department  
Purchasing Division

Statewide Price Agreement Amendment

**Awarded Vendor**  
0000013468  
Motorola Solutions, Inc.  
7237 Church Ranch Road Blvd, Suite 406  
Westminster, CO 80021

Attn: Manny Barreras  
Telephone No. (505) 850-8194

Price Agreement Number: 70-000-16-00014AJ

Price Agreement Amendment No.: Five

Term: November 04, 2016 – November 04, 2018

**Ship To:**  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public  
bodies allowed by law.

Procurement Specialist: Debra Saiz DS

Telephone No.: (505) 827-0521

**Invoice:**  
As Requested

**Title: Communications, Radio Equipment, Parts, Accessories and Related Services**

**This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.**

**This amendment is issued to reflect the following effective immediately.**

**Add the attached product category and discount percentage rate.**

**Extend the Term of the Agreement from November 4, 2017 to November 4, 2018**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

  
New Mexico State Purchasing Agent

Date: 09/29/2017

State of New Mexico  
General Services Department  
Purchasing Division  
NM State Contract 70-000-16-00014

| No. | Manufacturer | Product Category                  | APC | Item           | Short Description   | Discount |
|-----|--------------|-----------------------------------|-----|----------------|---|----------|
| 1   | Motorola     | Tower and Antenna                 | 003 | Service        | Tower, Antenna, Site, HVAC, Generator, Building, Tower Climb, UPS   | 0%       |
| 2   | Motorola     | Radio Support                     | 206 | Service        | Local Radio Support   | 0%       |
| 3   | Motorola     | Asset Management                  | 219 | Service        | Inventory, Configuration  | 0%       |
| 4   | Motorola     | NICE, Plant, Patch Management     | 231 | Service        | Nice Packages and Network   | 0%       |
| 5   | Motorola     | Admin Services                    | 393 | Service        | Contract Admin  | 0%       |
| 6   | Motorola     | Radio Repair                      | 460 | Service        | Radio Repair Services FTC   | 0%       |
| 7   | Motorola     | Paging Repair                     | 560 | Service        | Paging Repair - Depot   | 0%       |
| 8   | Motorola     | Infrastructure                    | 688 | Service        | Software Install  | 0%       |
| 9   | Motorola     | On - Off Site Penetration         | 599 | Service        | On- Off Site Penetration Testing  | 0%       |
| 10  | Motorola     | Radio Rental                      | 787 | Service        | Radio Rental Service  | 0%       |
| 11  | Motorola     | Warranty Wrap                     | 773 | Service        | Warranty  | 0%       |
| 12  | Motorola     | Radio Repair                      | 948 | Service        | Priority, Preventive, Local Dispatch  | 0%       |
| 13  | Motorola     | Installation                      | 209 | Service        | Install Portable, Mobile, Antenna Audit, Equipment Move and Remove, Infrastructure, Programming, Tower Inspection, Technical Assistance, Site Integration, Interference | 0%       |
| 14  | Motorola     | Asset Management                  | 219 | Service        | Asset Management  | 0%       |
| 15  | Motorola     | Network Preventive                | 769 | Service        | Network Preventive Maintenance  | 0%       |
| 16  | Motorola     | Antenna Audit                     | 390 | Service        | Antenna Audits  | 0%       |
| 17  | Motorola     | Distribution Antenna System (DAS) | 183 | Infrastructure | Bi-Directional (BDA)  | 10%      |
| 18  | Motorola     | Towers                            | 262 | Infrastructure | Towers  | 10%      |
| 19  | Motorola     | Shelters and HVAC                 | 329 | Infrastructure | Shelters and HVAC   | 10%      |
| 20  | Motorola     | Generators and UPS                | 207 | Infrastructure | Generators and UPS  | 10%      |



State of New Mexico  
General Services Department  
Purchasing Division

Statewide Price Agreement Amendment

**Awarded Vendor**  
**0000013468**  
**Motorola Solutions, Inc.**  
**7237 Church Ranch Road Blvd, Suite 406**  
**Westminister, CO 80021**

**Attn: Manny Barreras**  
**Telephone No. (505) 850-8194**

**Ship To:**  
**All State of New Mexico agencies, commissions,**  
**institutions, political subdivisions and local public**  
**bodies allowed by law.**

**Invoice:**  
**As Requested**

Price Agreement Number: 70-000-16-00014AJ

Price Agreement Amendment No.: Four

Term: November 04, 2016 – November 04, 2017

Procurement Specialist: Debra Saiz <sup>DS</sup>

Telephone No.: (505) 827-0521

**Title: Communications, Radio Equipment, Parts, Accessories and Related Services**

**This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.**

**This amendment is issued to reflect the following effective immediately.**

**Add the attached product category and discount percentage rate.**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

  
New Mexico State Purchasing Agent

Date: 09/18/2017

Purchasing Division, 1100 St. Francis Drive 87505, PO Box 6850, Santa Fe, NM 87502-6850 (505) 827-0472

DS

State of New Mexico  
General Services Department  
Purchasing Division  
NM State Contract 70-000-16-00014

| No. | Manufacturer | Product Category                  | APC | Item           | Short Description    | Discount |
|-----|--------------|-----------------------------------|-----|----------------|----------------------|----------|
| 1   | Motorola     | Distribution Antenna System (DAS) | 183 | Infrastructure | Bi-Directional (BDA) | 10%      |



**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor**

**0000013468**

**Motorola Solutions, Inc.**

**7237 Church Ranch Road Blvd, Suite 406**

**Westminister, CO 80021**

**Attn: Manny Barreras**

**Telephone No. (505) 850-8194**

Price Agreement Number: 70-000-16-00014AJ

Price Agreement Amendment No.: Three

Term: November 04, 2016 – November 04, 2017

**Ship To:**

**All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public  
bodies allowed by law.**

Procurement Specialist: Debra Saiz

Telephone No.: (505) 827-0521

**Invoice:**

**As Requested**

**Title: Communications, Radio Equipment, Parts, Accessories and Related Services**

**This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.**

**This amendment is issued to reflect the following effective immediately.**

**Add the following paragraph to page 8, Supplemental Terms and Conditions:**

**Contractor Requirement:**

**The Contractor reserves the right to negotiate additional terms and conditions for any purchase made under the Price Agreement resulting from Invitation To Bid Number: 70-000-16-00014; and**

**The Contractor is under no obligations to sell the equipment if the parties are unable to mutually agree on the terms and conditions.**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

  
New Mexico State Purchasing Agent

Date: 04/05/2017

Purchasing Division, 1100 St. Francis Drive 87505, PO Box 6850, Santa Fe, NM 87502-6850 (505) 827-0472

DS



**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor**

**0000013468**

**Motorola Solutions, Inc.**

**7237 Church Ranch Road Blvd, Suite 406**

**Westminster, CO 80021**

**Attn: Manny Barreras**

**Telephone No. (505) 850-8194**

Price Agreement Number: **70-000-16-00014AJ**

Price Agreement Amendment No.: **Two**

Term: **November 04, 2016 – November 04, 2017**

**Ship To:**

**All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public  
bodies allowed by law.**

Procurement Specialist: **Debra Saiz**

Telephone No.: **(505) 827-0521**

**Invoice:**

**As Requested**

**Title: Communications, Radio Equipment, Parts, Accessories and Related Services**

**This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.**

**This amendment is issued to reflect the following effective immediately.**

- **Page 19 adding Communications Software, Warranties and Related Services.**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

A handwritten signature in blue ink, appearing to read "Debra Saiz", written over a horizontal line.

New Mexico State Purchasing Agent

**Date: 11/15/2016**

Purchasing Division, 1100 St. Francis Drive 87505, PO Box 6850, Santa Fe, NM 87502-6850 (505) 827-0472

DS

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement 70-000-16-00014;

Page: 19

| No. | Manufacturer | Product Category             | APC | Item     | Short Description                | Discount |
|-----|--------------|------------------------------|-----|----------|----------------------------------|----------|
| 1   | Motorola     | SI Project Management        | 208 | Service  | SI Project Management            | 0%       |
| 2   | Motorola     | SI Customer Training         | 286 | Service  | ASTRO SI Training                | 0%       |
| 3   | Motorola     | Warranty Wrap                | 290 | Service  | Local Operating Support Services | 0%       |
| 4   | Motorola     | Records Management Software  | 297 | Software | Records License                  | 5%       |
| 5   | Motorola     | SI Site Design               | 306 | Service  | SI Site Design                   | 0%       |
| 6   | Motorola     | Corrections Management SW    | 330 | Software | CAD License                      | 5%       |
| 7   | Motorola     | Premier CAD SW               | 333 | Software | CAD License                      | 10%      |
| 8   | Motorola     | System Management            | 390 | Service  | Field Services                   | 0%       |
| 9   | Motorola     | SI Passthrough UGH ET&S      | 427 | Service  | SI Passthrough UGH ET&S          | 0%       |
| 198 | Motorola     | Records Management Software  | 608 | Software | PSA                              | 10%      |
| 10  | Motorola     | System Integration           | 670 | Service  | System Integration               | 0%       |
| 11  | Motorola     | Premier CAD Maintenance      | 702 | Software | PSA                              | 0%       |
| 12  | Motorola     | Mobile App Maintenance       | 850 | Software | PSA                              | 0%       |
| 13  | Motorola     | Mobile Applications Software | 879 | Software | PSA                              | 10%      |
| 14  | Motorola     | PSA HW/SW                    | 020 | Software | PSA                              | 5%       |
| 15  | Motorola     | Records Mgmt Maintenance     | 050 | Warranty | Records Maintenance              | 0%       |
| 16  | Motorola     | SI Outsourcing               | 127 | Service  | SI                               | 0%       |
| 17  | Motorola     | SI Insourcing                | 128 | Service  | SI                               | 0%       |

\* PSA Public Safety Applications





State of New Mexico  
General Services Department  
Purchasing Division

Statewide Price Agreement Amendment

**Awarded Vendor**

0000013468

Motorola Solutions, Inc.

7237 Church Ranch Road Blvd, Suite 406

Westminster, CO 80021

Attn: Manny Barreras

Telephone No. (505) 850-8194

Price Agreement Number: 70-000-16-00014AJ

Price Agreement Amendment No.: One

Term: November 04, 2016 – November 04, 2017

**Ship To:**

All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public  
bodies allowed by law.

Procurement Specialist: Debra Saiz DS

Telephone No.: (505) 827-0521

**Invoice:**

As Requested

**Title: Communications, Radio Equipment, Parts, Accessories and Related Services**

**This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.**

**This amendment is issued to reflect the following effective immediately.**

- **Page 9 Contractor Contact Information removing Adrena Carruthers-Adams and adding Larry Mabry**
- **Page 18 adding CommandCentral Communications Items and Related Services.**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

  
New Mexico State Purchasing Agent

Date: 11/01/2016

Purchasing Division, 1100 St. Francis Drive 87505, PO Box 6850, Santa Fe, NM 87502-6850 (505) 827-0472

DS

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement 70-000-16-00014:

Page 9

**Contractor Contact Information:**

Dun & Bradstreet Number: 00-132-5436  
dealer.)

(Is your company a manufacturer or an authorized

Please check one.

Company Name: Motorola Solutions, Inc.  
Dealer

X Manufacturer      Authorized

Address: 500 W. Monroe Street, Chicago, IL 60661  
Telephone Number: 847-576-5000  
Company URL Link: www.motorolasolutions.com

**Contract Administrator:**

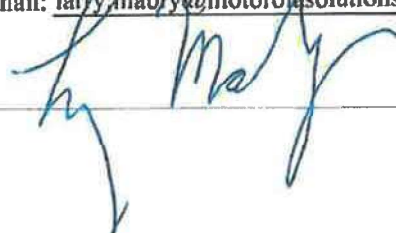
Name: Manny Barreras  
Title: NM & El Paso Sr. Account Manager  
Address (If different from Company Address):  
1409 Cardenas, NE  
Albuquerque, NM 87110  
Telephone Number: 505-850-8194  
Email: Barreras@Motorolasolutions.com

**Additional Contact Information:**

Name: Larry Mabry  
Title: MSSSI Vice President & Director Sales  
Address (If different from Company Address):  
7237 Church Ranch Blvd #406  
Westminster, CO 80021  
Telephone No.: 303-527-4051  
Email: larry.mabry@motorolasolutions.com

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_



State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement 70-000-16-00014;

Page: 18

| No. | Manufacturer | Product Category              | APC | Item           | Short Description | Discount |
|-----|--------------|-------------------------------|-----|----------------|-------------------|----------|
| 3   | Motorola     | COMMANDCENTRAL ANALYTICS      | 138 | Infrastructure | CommandCentral    | 5%       |
| 4   | Motorola     | COMMANDCENTRAL PREDICTIVE     | 138 | Infrastructure | CommandCentral    | 5%       |
| 5   | Motorola     | COMMANDCENTRAL CRIMEREPORTS   | 138 | Infrastructure | CommandCentral    | 5%       |
| 6   | Motorola     | COMMANDCENTRAL TIP SOFT       | 138 | Infrastructure | CommandCentral    | 5%       |
| 1   | Motorola     | COMMANDCENTRAL INFORM         | 149 | Infrastructure | CommandCentral    | 5%       |
| 16  | Motorola     | COMMANDCENTRAL DEMS           | 271 | Infrastructure | CommandCentral    | 5%       |
| 13  | Motorola     | COMMANDCENTRAL DEMS           | 372 | Infrastructure | CommandCentral    | 5%       |
| 14  | Motorola     | COMMANDCENTRAL DEMS           | 453 | Infrastructure | CommandCentral    | 5%       |
| 11  | Motorola     | COMMANDCENTRAL BRIEFCAM & VMS | 488 | Infrastructure | CommandCentral    | 0%       |
| 18  | Motorola     | COMMANDCENTRAL DEMS           | 607 | Infrastructure | CommandCentral    | 5%       |
| 12  | Motorola     | PROF SERVICES                 | 699 | Infrastructure | CommandCentral    | 5%       |
| 9   | Motorola     | COMMAND CENTRAL AWARE         | 708 | Infrastructure | CommandCentral    | 5%       |
| 15  | Motorola     | COMMANDCENTRAL DEMS           | 742 | Infrastructure | CommandCentral    | 5%       |
| 17  | Motorola     | COMMANDCENTRAL DEMS           | 742 | Infrastructure | CommandCentral    | 5%       |
| 19  | Motorola     | COMMANDCENTRAL DEMS           | 785 | Infrastructure | CommandCentral    | 5%       |
| 7   | Motorola     | COMMANDCENTRAL AWARE          | 002 | Infrastructure | CommandCentral    | 5%       |
| 10  | Motorola     | COMMANDCENTRAL AWARE          | 002 | Infrastructure | CommandCentral    | 5%       |
| 2   | Motorola     | COMMANDCENTRAL SOCIAL         | 031 | Infrastructure | Command Central   | 0%       |
| 20  | Motorola     | COMMANDCENTRAL VAULT          | 032 | Infrastructure | CommandCentral    | 5%       |
| 21  | Motorola     | AWARE                         | 080 | Infrastructure | CommandCentral    | 5%       |
| 22  | Motorola     | COMMANDCENTRAL DEMS           | 206 | Infrastructure | Command Central   | 5%       |
| 23  | Motorola     | COMMANDCENTRAL DEMS           | 209 | Infrastructure | CommandCentral    | 5%       |



**State of New Mexico  
General Services Department**

**Statewide Price Agreement**

**Awarded Contractor**

**0000013468**

**Motorola Solutions, Inc.**

**7237 Church Ranch Road, Blvd Suite 406**

**Westminister, CO 80021**

**Attn: Adrena Carruthers-Adams at 858-368-3270**

**Or Manny Barreras at 505-850-8194**

Price Agreement Number: **70-000-16-00014AJ**

Payment Terms: **Net 30**

F.O.B.: **Destination**

Delivery: **See Contract**

**Ship To:**

**All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public  
bodies allowed by law.**

Procurement Specialist: **Debra Saiz**

Telephone No.: **505-827-0521**

**Invoice:**

**As Requested**

**Title: Communications, Radio Equipment, Parts, Accessories and Related Services**

**Term: November 04, 2016 to November 04, 2017**

**This Price Agreement is made subject to the "terms and conditions" shown on the attached pages as indicated in this Price Agreement.**

**Accepted for the State of New Mexico**

  
New Mexico State Purchasing Agent

Date: 11/04/2016

**Terms and Conditions**  
(Unless otherwise specified)

1. **General:** When the State Purchasing Agent or his/her designee issues a purchase document in response to the bid, a binding contract is created.
2. **Variation in Quantity:** No variation in the quantity of any item called for by this order will be accepted unless such variation has been caused by conditions of loading, shipping, packing or allowances in manufacturing process and then only to the extent, if any, specified in this order.
3. **Assignment:**
  - a. Neither the order, nor any interest therein, nor any claim thereunder, shall be assigned or transferred by the Contractor, except as set forth in Subparagraph 3b or as expressly authorized in writing by the State Purchasing Agent or his/her designee. No such assignment or transfer shall relieve the Contractor from the obligations and liabilities under this order.
  - b. Contractor agrees that any and all claims for overcharge resulting from antitrust violations which are borne by the State as to goods, services, and materials purchased in connection with this bid are hereby assigned to the State.
4. **State Furnished Property:** State furnished property shall be returned to the State upon request in the same condition as received except for ordinary wear, tear and modifications ordered hereunder.
5. **Discounts:** Prompt payment discounts will not be considered in computing the low bid. Discounts for payment within twenty (20) days will be considered after the award of the contract. Discounted time will be computed from the date of receipt of the merchandise invoice, whichever is later.
6. **Inspection:** Final inspection and acceptance will be made at the destination. Supplies rejected at the destination for nonconformance with specifications shall be removed at the Contractor's risk and expense, promptly after notice of rejection.
7. **Inspection of Plant:** The State Purchasing Agent or his/her designee may inspect, at any reasonable time, the part of the Contractor's, or any subcontractor's plant or place of business, which is related to the performance of this contract.
8. **Commercial Warranty:** The Contractor agrees that the supplies or services furnished under this order shall be covered by the most favorable commercial warranties the Contractor gives for such to any customer for such supplies or services. The rights and remedies provided herein shall extend to the State and are in addition to and do not limit any rights afforded to the State by any other clause of this order. **Contractor agrees not to disclaim warranties of fitness for a particular purpose of merchantability.**
9. **Taxes:** The unit price shall exclude all state taxes.
10. **Packing, Shipping and Invoicing:**
  - a. The State's purchasing document number and the Contractor's name, user's name and location shall be shown on each packing and delivery ticket, package, bill of lading and other correspondence in connection with the shipments. The user's count will be accepted by the Contractor as final and conclusive on all shipments not accompanied by a packing ticket.
  - b. The Contractor's invoice shall be submitted duly certified and shall contain the following information: order number, description of supplies or services, quantities, unit price and extended totals. Separate invoices shall be rendered for each and every complete shipment.
  - c. Invoices must be submitted to the using agency and NOT the State Purchasing Agent.
11. **Default:** The State reserves the right to cancel all or any part of this order without cost to the State, if the Contractor fails to meet the provisions of this order and, except as otherwise provided herein, to hold the Contractor liable for any excess cost occasioned by the State due to the Contractor's default. The Contractor shall not be liable for any excess costs if failure to perform the order arises out of causes beyond the control and without the fault or negligence of the Contractor, such causes include but are not restricted to, acts of God or the public enemy, acts of the State or Federal Government, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather and defaults of subcontractors due to any of the above, unless the State shall determine that the supplies or services to be

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement 70-000-16-00014:

Page-2

furnished by the subcontractor were obtainable from other sources in sufficient time to permit the Contractor to meet the required delivery scheduled. The rights of the State provided in this paragraph shall not be exclusive and are in addition to any other rights now being provided by law or under this order.

**12. Non-Collusion:** In signing this bid the Contractor certifies he/she has not, either directly or indirectly, entered into action in restraint of free competitive bidding in connection with this offer submitted to the State Purchasing Agent or his/her designee.

**13. Nondiscrimination:** Contractor doing business with the State of New Mexico must be in compliance with the Federal Civil Rights Act of 1964 and Title VII of the Act (Rev. 1979) and the Americans with Disabilities Act of 1990 (Public Law 101-336).

**14. The Procurement Code:** Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition the New Mexico criminal statutes impose felony penalties for bribes, gratuities and kickbacks.

**15. Items:** All bid items are to be NEW and of most current production, unless otherwise specified.

**16. Payment for Purchases:** Except as otherwise agreed to: late payment charges may be assessed against the user state agency in the amount and under the conditions set forth in Section 13-1-158 NMSA 1978.

**17. Workers' Compensation:** The Contractor agrees to comply with state laws and rules pertaining to Workers' Compensation benefits for its employees. If the Contractor fails to comply with Workers' Compensation Act and applicable rules when required to do so, this Agreement may be terminated by the contracting agency.

**18. Submission of Bid:** Bids must be submitted in a sealed envelope with the bid number and opening date clearly indicated on the bottom left hand side of the front of the envelope. Failure to label bid envelope will necessitate the premature opening of the bid in order to identify the bid number.

**19. Contractor Personnel:** Personnel proposed in the Contractor's written bid to the Procuring Agency are considered material to any work performed under this Price Agreement. Once a Purchase Order or contract has been executed, no changes of personnel will be made by the Contractor without prior written consent of the Procuring Agency. Replacement of any Contractor personnel, if approved, shall be with personnel of equal ability, experience, and qualifications. The Contractor will be responsible for any expenses incurred in familiarizing the replacement personnel to insure their being productive to the project immediately upon receiving assignments. Approval of replacement personnel shall not be unreasonably withheld. The Procuring Agency shall retain the right to request the removal of any of the Contractor's personnel at any time.

**20. Subcontracting:** The Contractor shall not subcontract any portion of the Price Agreement without the prior written approval of the Procuring Agency. No such subcontracting shall relieve the Contractor from its obligations and liabilities under this Price Agreement, nor shall any subcontracting obligate payment from the Agency.

**21. Records and Audit:** The Contractor shall maintain detailed time and expenditure records that indicate the date, time, nature, and cost of services rendered during this Price Agreement's term and effect, and retain them for a period of three (3) years from the date of final payment under this Price Agreement. The records shall be subject to inspection by the Agency, State Purchasing Division, Department of Finance and Administration, and for Information Technology contracts, State Chief Information Officer. The Agency shall have the right to audit billings, both before and after payment. Payment for services under this Price Agreement shall not foreclose the right of the Agency to recover excessive or illegal payments.

**22. Subcontracts:** The foregoing requirements for Contractor Personnel, Subcontracting, and Audit shall be inserted into all subcontracts from the prime contractor to the subcontractor.



State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement 70-000-16-00014:

Page-3

**Awards**

**Determination of Lowest Bidder** – Following determination of product acceptability, if any is required, bids will be evaluated to determine which Bidder offers the lowest cost to the State in accordance with the specifications and terms & conditions set forth in the Invitation to Bid. The State Purchasing Agent reserves the right to award this Invitation to Bid in total; by groups of items; on the basis of individual items; any combination of these which could result in a multiple award; or as otherwise specified in bid specifications; whichever, in his/her judgment, best serves the interest of the State of New Mexico.

The New Mexico State Purchasing Agent or his/her designee reserves the right to accept and/or reject any and all bids, to waive technical irregularities, and to award to the Bidder whose bid is deemed to be in the best interest of the State of New Mexico.

**Special Notice** – To preclude any possible errors and/or misinterpretations, bid prices must be affixed legibly in ink or typewritten. Corrections or changes must be signed or initialed by Bidder prior to the scheduled bid opening; failure to do so will be just cause for rejection of bid.

**New Mexico Employees Health Coverage**

A. If Contractor has, or grows to, six (6) or more employees who work, or who are expected to work, an average of at least 20 hours per week over a six (6) month period during the term of the contract, Contractor certifies, by signing this agreement, to have in place, and agrees to maintain for the term of the contract, health insurance for its New Mexico Employees and offer that health insurance to its New Mexico Employees if the expected annual value in the aggregate of any and all contracts between Contractor and the State exceeds \$250,000 dollars.

B. Contractor agrees to maintain a record of the number of its New Mexico Employees who have (a) accepted health insurance; (b) declined health insurance due to other health insurance coverage already in place; or (c) declined health insurance for other reasons. These records are subject to review and audit by a representative of the state.

C. Contractor agrees to advise all of its New Mexico Employees of the availability of State publicly financed health care coverage programs by providing each of its New Mexico Employees with, as a minimum, the following web site link to additional information: <https://www.bewellnm.com/>.

D. For purposes of this Paragraph, the following terms have the following meanings:

- (1) "New Mexico Employee" means any resident of the State of New Mexico employed by Contractor who performs the majority of the employee's work for Contractor within the State of New Mexico, regardless of the location of Contractor's office or offices; and
- (2) "offer" means to make available, without unreasonable restriction, enrollment in one or more health coverage plans and to actively seek and encourage participation in order to achieve the goals of Executive Order 2007-049. This could include State publicly financed public health coverage programs such as *Insure New Mexico!*

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement 70-000-16-00014:

Page-4

**New Mexico Pay Equity Initiative**

Contractor agrees, if it has ten (10) or more New Mexico employees OR eight (8) or more employees in the same job classification, at any time during the term of this contract, to complete and submit the PE10-249 form on the annual anniversary of the initial report submittal for contracts up to one (1) year in duration. If contractor has (250) or more employees, contractor must complete and submit the PE250 form on the annual anniversary of the initial report submittal for contracts that are up to one (1) year in duration. For contracts that extend beyond one (1) calendar year, or are extended beyond one (1) calendar year, contractor also agrees to complete and submit the PE10-249 or PE250 form, whichever is applicable, within thirty (30) days of the annual contract anniversary date of the initial submittal date or, if more than 180 days has elapsed since submittal of the last report, at the completion of the contract, whichever comes first. Should contractor not meet the size requirement for reporting at contract award but subsequently grows such that they meet or exceed the size requirement for reporting, contractor agrees to provide the required report within ninety (90) days of meeting or exceeding the size requirement. That submittal date shall serve as the basis for submittals required thereafter.

Contractor also agrees to levy this requirement on any subcontractor(s) performing more than 10% of the dollar value of this contract if said subcontractor(s) meets, or grows to meet, the stated employee size thresholds during the term of the contract. Contractor further agrees that, should one or more subcontractor not meet the size requirement for reporting at contract award but subsequently grows such that they meet or exceed the size requirement for reporting, contractor will submit the required report, for each such subcontractor, within ninety (90) days of that subcontractor meeting or exceeding the size requirement. Subsequent report submittals, on behalf of each such subcontractor, shall be due on the annual anniversary of the initial report submittal. Contractor shall submit the required form(s) to the State Purchasing Division of the General Services Department, and other departments as may be determined, on behalf of the applicable subcontractor(s) in accordance with the schedule contained in this paragraph. Contractor acknowledges that this subcontractor requirement applies even though contractor itself may not meet the size requirement for reporting and be required to report it self.

Two (2) copies of the Pay Equity Worksheet shall be submitted prior to Award by the prospective Awarded Contractor.

The PE10-249 and PE250 worksheet is available at the following website:

[http://www.generalservices.state.nm.us/statepurchasing/Pay\\_Equity.aspx](http://www.generalservices.state.nm.us/statepurchasing/Pay_Equity.aspx)

**STATEWIDE PRICE AGREEMENT TERMS AND CONDITIONS**

**Article I – Statement of Work**

Under the terms and conditions of this Price Agreement all State of New Mexico agencies, commissions, institutions, political subdivisions and local bodies allowed by law may issue orders for items and/or services described herein. The terms and conditions of this Price Agreement shall form a part of each order issued hereunder.

The items and/or services to be ordered shall be as listed under Article IX - Price Schedule. All orders issued hereunder will bear both an order number and this Price Agreement number. It is understood that no guarantee or warranty is made or implied by the New Mexico State Purchasing Agent, his/her designee or the user that any order for any definite quantity will be issued under this Price Agreement. The Contractor is required to accept the order and furnish the items and/or services in accordance with the articles contained hereunder for the quantity of each order.

**Article II – Term**

The term of this Price Agreement, for issuance of orders, shall be as indicated in the specifications.

**Article III – Specifications**

Items and/or services furnished hereunder shall conform to the requirements of specifications and/or drawings applicable to items listed under Article IX-Price Schedule. Orders issued against this schedule will show the applicable Price Agreement item(s), number(s), and price(s); however they may not describe the item(s) fully.



State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement 70-000-16-00014:

Page-5

**Article IV – Shipping and Billing Instructions**

Contractor shall ship in accordance with the following instructions: Shipment shall be made only against specific orders which the user may place with the Contractor during the term; The Contractor shall enclose a packing list with each shipment listing the order number, price agreement number and the commercial parts number (if any) for each item; Delivery shall be made as indicated on page 1. If contractor is unable to meet stated delivery the State Purchasing Agent or his/her designee must be notified.

**Article V – Termination**

The Agency may terminate this Agreement for convenience or cause. The Contractor may only terminate this Agreement based upon the Agency's uncured, material breach of this Agreement. Contractor shall give Agency written notice of termination at least thirty (30) days prior to the intended date of termination, which notice shall (i) identify all the Agency's material breaches of this Agreement upon which the termination is based and (ii) state what the Agency must do to cure such material breaches. Contractor's notice of termination shall only be effective (i) if the Agency does not cure all material breaches within the thirty (30) day notice period or (ii) in the case of material breaches that cannot be cured within thirty (30) days, the Agency does not, within the thirty (30) day notice period, notify the Contractor of its intent to cure and begin with due diligence to cure the material breach. Termination of this Contract, however, shall not affect any outstanding orders. This provision is not exclusive and shall not waive other rights and remedies afforded either party in the event of breach of contract or default. In such instances the contract may be cancelled effective immediately.

**Article VI – Amendment**

This Price Agreement may be amended by mutual agreement of the New Mexico State Purchasing Agent or his/her designee and the Contractor upon written notice by either party to the other. An amendment to this Price Agreement shall not affect any outstanding orders issued prior to the effective date of the amendment as mutually agreed upon, and as published by the New Mexico State Purchasing Agent or his/her designee. Amendments affecting price adjustments and/or the extension of a price agreement expiration date are not allowed unless specifically provided in the bid and price agreement specifications.

**Article VII – Issuance of Orders**

Only written signed orders are valid under this Price Agreement.

**Article VIII – Packing (if applicable)**

Packing shall be in conformance with standard commercial practices.

**Article IX – Price Schedule**

Prices as listed in the price schedule hereto attached are firm.

**SUPPLEMENTAL TERMS AND CONDITIONS**

**General**

This is a Statewide Price Agreement; therefore, there is no guarantee of the minimum quantities of items or services to be purchased.

Offerors submitting bids must be authorized employees of the company they represent who can fulfill all terms and conditions of the resulting Statewide Price Agreement.

**Multiple Awards**

Pursuant to the Procurement Code, Sections 13-1-153 and 13-1-154 the State reserves the right to issue multiple awards to obtain the items listed. Multiple awards are recommended to insure availability and timely delivery.

**Contract Term**

The term of this agreement shall be for one (1) year from date of award with the option to extend for a period (s) of three

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement 70-000-16-00014:

Page-6

(3) additional years, on a year-to-year basis; by mutual agreement of all parties and approval of the New Mexico State Purchasing Agent at the same price, terms and conditions. This agreement shall not exceed four (4) years.

Price agreement renewals are on a year-by-year basis and subject to approval of State Purchasing, and the Contractor. Pricing in the agreement is based on a fixed percentage off the published list price. These percentages are fixed during the first two years of the agreement. Amended percentages off list may be negotiated after the second year at the discretion of State Purchasing.

**Contract Performance Monitoring**

Monitoring the performance of the contractor is a key function of proper contract administration to ensure that the contractor is performing all duties in accordance with the awarded contract and for the procuring agency to be aware of and address any developing problems or concerns. Pursuant to the Procurement Code, Sections 13-1-161 and 13-1-182 the State reserves the right to evaluate and monitor the performance of this Price Agreement.

**Reporting Requirements**

Contractor agrees to submit reports or other documentation in accordance with the Terms and Conditions of the ITB and Statewide Price Agreement. If the Contractor fails to submit reports to NM State Purchasing Division in a timely and satisfactory manner, any such reports, documentation, or otherwise fails to satisfactorily render performance hereunder, such failure may be considered cause for termination of this Statewide Price Agreement.

**Equipment Warranty**

All items proposed by the offeror should be warranted for defects in materials and workmanship for a minimum of one (1) calendar year, or the manufacturer's standard U.S. warranty period, from the date of delivery to the purchaser. If the offeror is the manufacturer of any item proposed or sells that item under its own brand label, the warranty offered to the State of New Mexico under this procurement should be as favorable as any warranties provided to other governmental or retail customers. The offeror should provide the authorized purchaser with any manufacturer warranty information or registration materials for items proposed supplied as a result of this procurement.

In the event defects become evident within the manufacturer's warranty period, the vendor shall furnish replacement parts and materials at no additional cost to the State.

**Extended Warranty**

If the radio equipment are subject to an extended warranty option it should be so noted and the price(s) of the extension(s) should be quoted in the Equipment and Services Schedule (ESS).

**Out of Warranty Repair Service and Parts**

The offeror may agree to service and repair all equipment sold by the offeror to authorized purchasers under the scope of this procurement for the term of any agreement resulting from this solicitation.

Send-in maintenance coverage may be available for all items sold. Such servicing and repairs may be performed on either a time and materials basis or maintenance agreement basis at the option of the purchaser of the equipment and should be provided throughout the life of the Price Agreement.

The offeror may include on their ESS a guaranteed maximum hourly rate for time and a price for parts for repair of their equipment that is beyond the standard warranty. All repair parts are to be available to the Agency if they choose to do their own repairs at the above repair parts prices.

The offerors should also agree to perform upgrades and/or modifications approved by the equipment's manufacturer on send-in time and material basis, fixed fee basis or make the materials required for the modification/upgrade available to the Agency for self-installation.

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement 70-000-16-00014:

Page-7

**Warranty on Repairs**

The offeror should warrant all repairs, upgrades or modifications for at least 90 days from the date of repair, and should perform all repairs using materials and techniques in accordance with manufacture's specifications. The offeror may decline to perform any repair, upgrade or modification not recommended or approved by the equipment's manufacturer; however, if the offeror agrees to perform such repairs, upgrades or modifications, the repair should be warranted for a period of at least 90 days from the date of repair.

**Technical Support**

All contractors should make available factory level technical support of all items they offer to the Agency. This support may be by means of a telephone call to the factory or a factory representative at a "district level".

This requirement may also be met by a visit from an onsite technical representative from the manufacturer. The technical support should be available during regular working hours Monday through Friday.

**Engineering Support**

All contractors may provide pricing for engineering services including but not limited to system design, traffic routing, path analysis, microwave path budgeting, feasibility studies, terrain analysis, site development, system documentation and system trouble shooting.

**Discontinued Items**

During the term of this Price Agreement, should the manufacturer discontinue any of the items on the ESS, the vendor shall attempt to furnish a replacement item that is equal to or better than the discontinued item. The discount of the replacement item shall be similar to the discontinued item. After evaluating the replacement item, the Agency reserves the right to cancel the portion of the Price Agreement and re-bid if it is deemed in the best interest of the State of New Mexico.

**Training Costs**

The offeror may include on the ESS a list of all training classes, seminars, etc. that is available for the equipment offered to the Agency in the proposal. The offeror should list the price of each class, etc., the location where each is held, the duration of each and the maximum number of students per class. The offeror should also indicate which, if any, might be conducted at a location in New Mexico and approximate cost for a given number of students. Video presentations in DVD format are recognized as viable training programs and should be included in the offerors list if available. The video training programs must be of the same technical level as the live classroom instruction provide by the offeror.

**Shipping**

Unless the purchaser specifically request a different location with the State of New Mexico, all equipment purchased by the Department of Information Technology will be shipped to the address below.

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement 70-000-16-00014:

Page-8

**Administrative Fee and Reporting**

1. The Contractor agrees to provide a utilization report on all sales/or services and other revenues (including commissions charged) and fees to the agreement administrator in accordance with the following schedule:

| Quarter: | Period Ending: | Report Due Date: |
|----------|----------------|------------------|
| First    | September 30   | October 30       |
| Second   | December 31    | January 31       |
| Third    | March 31       | April 30         |
| Fourth   | June 30        | July 31          |

2. The sales report shall include the gross total sales and other revenues including commissions charged for the period subtotaled by Procuring Agency or local public body name. Even if the Contractor experiences zero sales during the quarter, a report shall still be submitted.
3. The Contractor agrees to remit an administrative reporting fee payable by check to the State Purchasing Division for an amount equal to three-quarters of a percent (0.75%) of the total sales and other revenues derived from the New Mexico state agencies and local public bodies. The Contractor shall indicate the contract number 70-000-16-00014## and include the remittance check with the quarterly sales report.
4. A template for Quarterly Gross Sales Report can be located at <http://www.generalservices.state.nm.us/statepurchasing/resourcesandinformation.aspx#Vendors>

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement 70-000-16-00014:

Page-9

**Contractor Contact Information:**

Dun & Bradstreet Number: 00-132-5436

(Is your company a manufacturer or an authorized dealer?)

Company Name: Motorola Solutions, Inc.

**Please check one.**

X Manufacturer

       Authorized Dealer

Address: 500 W Monroe Street, Chicago, IL 60661

Telephone Number: 847-576-5000

Company URL Link: www.motorolasolutions.com

**Contract Administrator:**

Name: Adrena Carruthers-Adams

Address (if different from Company Address):

10680 Trece St., Suite 200

San Diego, CA 92131

Telephone Number: 858-368-3270

Email: adrena.carruthers@motorolasolutions.com

Signature: A. Carruthers-Adams

**Additional Contact Information:**

Name: Manny Barreras

Title: NM & El Paso Sr. Account Manager

Address (if different from Company Address):

1409 Cardenas NE

Albuquerque, NM 87110

Telephone Number: 505-850-8194

Email: Manny.Barreras@Motorolasolutions.com

Signature: Manny Barreras



State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement 70-000-16-00014:

**BID PRICING RESPONSE FORM**

Page 10

**I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)**

*\*Additional rows and/or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.*

| No. | Manufacturer | Product Category                | APC | Item           | Short Description    | Discount |
|-----|--------------|---------------------------------|-----|----------------|----------------------|----------|
| 1   | Motorola     | Portable Radiophone (Portables) | 001 | Subscriber     | CDM1550              | 20%      |
| 2   | Motorola     | Video Solutions                 | 002 | Infrastructure | Command Central      | 10%      |
| 3   | Motorola     | Portable Radiophone (Portables) | 004 | Subscriber     | EX500/EX600          | 20%      |
| 4   | Motorola     | Fixed Stations                  | 005 | Infrastructure | PR860                | 20%      |
| 5   | Motorola     | Dispatch Service                | 006 | Service        | Dispatch Service     | 5%       |
| 6   | Motorola     | Portable Radiophone (Portables) | 008 | Subscriber     | HT1250               | 20%      |
| 7   | Motorola     | Fixed Wireless Broadband        | 015 | Software       | Special Applications | 20%      |
| 8   | Motorola     | Portable Radiophone (Portables) | 018 | Subscriber     | CP100/CP150/CP200    | 0%       |
| 9   | Motorola     | Portable Radiophone (Portables) | 019 | Subscriber     | PM/CM Radios         | 0%       |
| 10  | Motorola     | CAD Equipment                   | 020 | Software       | PremierOne           | 0%       |
| 11  | Motorola     | Portable Radiophone (Portables) | 027 | Subscriber     | ALPHA L              | 17%      |
| 12  | Motorola     | Portable Radiophone (Portables) | 037 | Subscriber     | MOTOTRBO             | 10%      |
| 13  | Motorola     | Mobile Stations                 | 038 | Subscriber     | MOTOTRBO             | 10%      |
| 14  | Motorola     | CAD Equipment                   | 039 | Software       | Radio IP             | 5%       |
| 15  | Motorola     | Video Solutions                 | 039 | Software       | Radio IP             | 5%       |
| 16  | Motorola     | Data Applications               | 041 | Software       | Auto License Plate   | 10%      |
| 17  | Motorola     | Data Applications               | 041 | Equipment      | Video Cameras        | 10%      |
| 18  | Motorola     | LTE                             | 051 | Infrastructure | Site                 | 10%      |
| 19  | Motorola     | LTE                             | 052 | Infrastructure | BTE                  | 10%      |
| 20  | Motorola     | LTE                             | 053 | Infrastructure | MME, SGW, PGW        | 10%      |
| 21  | Motorola     | LTE                             | 054 | Infrastructure | HSS/PCRF             | 10%      |
| 22  | Motorola     | LTE                             | 055 | Infrastructure | Core                 | 10%      |
| 23  | Motorola     | LTE                             | 056 | Infrastructure | Device Manager       | 10%      |
| 24  | Motorola     | LTE                             | 057 | Subscriber     | Vehicular Modem      | 10%      |
| 25  | Motorola     | LTE                             | 058 | Subscriber     | UM1000 LTE USB Modem | 5%       |
| 26  | Motorola     | LTE                             | 059 | Software       | Applications         | 10%      |
| 27  | Motorola     | LTE                             | 061 | Software       | Applications         | 10%      |
| 28  | Motorola     | LTE                             | 063 | Software       | PSIG                 | 10%      |
| 29  | Motorola     | LTE                             | 065 | Subscriber     | PDA Handheld         | 10%      |
| 30  | Motorola     | LTE                             | 066 | Infrastructure | Dropship             | 10%      |
| 31  | Motorola     | CAD Equipment                   | 068 | Software       | Advanced Messaging   | 10%      |
| 32  | Motorola     | Fixed Wireless Broadband        | 683 |                | MESH                 | 0%       |
| 33  | Motorola     | Video Solutions                 | 080 | Software       | RTCC                 | 10%      |
| 34  | Motorola     | Trunking Products and Systems   | 085 | Hardware       | Fixed Data           | 15%      |
| 35  | Motorola     | Portable Radiophone (Portables) | 087 | Subscriber     | MOTOTRBO             | 10%      |

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement 70-000-16-00014:

Page 11

|    |          |                                 |     |                |                              |     |
|----|----------|---------------------------------|-----|----------------|------------------------------|-----|
| 36 | Motorola | Mobile Stations                 | 103 | Subscriber     | CDM750                       | 27% |
| 37 | Motorola | Mobile Stations                 | 109 | Subscriber     | CDM1250                      | 27% |
| 38 | Motorola | Dispatch Solutions              | 112 | Infrastructure | G-Series Products            | 18% |
| 39 | Motorola | Dispatch Solutions              | 112 | Infrastructure | G-Series Products            | 18% |
| 40 | Motorola | Trunking Products and Systems   | 115 | Accessories    | Commport                     | 27% |
| 41 | Motorola | Dispatch Solutions              | 118 | Software       | NG-911, Intrado              | 10% |
| 42 | Motorola | Dispatch Solutions              | 124 | Console        | Command Star/MC3000          | 15% |
| 43 | Motorola | Dispatch Solutions              | 129 | Console        | Gold Series Headsets         | 27% |
| 44 | Motorola | Network Products                | 131 | Infrastructure | Microwave Radio              | 10% |
| 45 | Motorola | Beacon                          | 133 | Infrastructure | Beacon                       | 17% |
| 46 | Motorola | Pagers/Receiver                 | 136 | Subscriber     | Minitor Products             | 15% |
| 47 | Motorola | Secure Solutions                | 137 | Subscriber     | Key Management               | 20% |
| 48 | Motorola | Dispatch Solutions              | 139 | Software       | NG-911, ECW                  | 0%  |
| 49 | Motorola | Dispatch Solutions              | 147 | Infrastructure | MND Products Cable, Kits, SW | 15% |
| 50 | Motorola | Data Applications               | 153 | Subscriber     | HPD                          | 20% |
| 51 | Motorola | Portable Radiophone (Portables) | 158 | Subscriber     | CP110                        | 20% |
| 52 | Motorola | Mobile Stations                 | 159 | Subscriber     | GM300                        | 20% |
| 53 | Motorola | Pagers/Receiver                 | 169 | Subscriber     | Advisor II                   | 20% |
| 54 | Motorola | Data Subscriber Devices         | 177 | Subscriber     | MC35/MC50                    | 15% |
| 55 | Motorola | Data Subscriber Devices         | 185 | Warranty       | Service                      | 0%  |
| 56 | Motorola | Dispatch Solutions              | 185 | Warranty       | Service                      | 0%  |
| 57 | Motorola | Portable Radiophone (Portables) | 185 | Warranty       | Software                     | 0%  |
| 58 | Motorola | Portable Radiophone (Portables) | 187 | Accessories    | Portable Accessories         | 27% |
| 59 | Motorola | Mobile Stations                 | 189 | Accessories    | Mobile Accessories           | 27% |
| 60 | Motorola | Software Upgrades/Flashport     | 195 | Software       | Infrastructure Software      | 20% |
| 61 | Motorola | Dispatch Solutions              | 201 | Subscriber     | KVL II                       | 10% |
| 62 | Motorola | Dispatch Solutions              | 202 | Subscriber     | APX Deskset                  | 20% |
| 63 | Motorola | Portable Radiophone (Portables) | 205 | Subscriber     | XTS2500                      | 25% |
| 64 | Motorola | Dispatch Solutions              | 207 | Parts          | Dropship                     | 10% |
| 65 | Motorola | Fixed Station Accessories       | 207 | Parts          | Dropship                     | 10% |
| 66 | Motorola | Fixed Station Antenna Systems   | 207 | Parts          | Dropship                     | 10% |
| 67 | Motorola | Network Products                | 207 | Parts          | Dropship                     | 10% |
| 68 | Motorola | Fixed Data Products             | 214 | Infrastructure | Moscad                       | 10% |
| 69 | Motorola | Fixed Network Equipment         | 222 | Software       | PDG Software                 | 20% |
| 70 | Motorola | Fixed Wireless Broadband        | 224 | Infrastructure | Point to Point               | 15% |
| 71 | Motorola | Fixed Stations                  | 225 | Infrastructure | Quantar/Quantro              | 20% |
| 72 | Motorola | Dispatch Solutions              | 226 | Software       | ISSI                         | 20% |
| 73 | Motorola | Dispatch Solutions              | 228 | Console        | Centracom                    | 20% |
| 74 | Motorola | Dispatch Solutions              | 229 | Console        | Logging/Astro-Tac            | 14% |
| 75 | Motorola | Dispatch Solutions              | 229 | Accessories    | Unbranded Fixed Accy's       | 14% |
| 76 | Motorola | CAD Equipment                   | 232 | Software       | Advanced Messaging           | 5%  |
| 77 | Motorola | Network Products                | 232 | Infrastructure | Unified Network Srvs.        | 10% |
| 78 | Motorola | Quantar/Quantro ASTRO RP        | 243 | Infrastructure | D- Infrastructure            | 20% |



State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement 70-000-16-00014:

Page 12

|     |          |                                  |     |                |                                 |     |
|-----|----------|----------------------------------|-----|----------------|---------------------------------|-----|
| 79  | Motorola | TRKD - CENTRACOMII               | 244 | Console        | Control Centers                 | 20% |
| 80  | Motorola | Flashport Conv S/W Maintenance   | 260 | Subscriber     | Software Subscription Agreement | 20% |
| 81  | Motorola | Dispatch Solutions               | 261 | Service        | Service/Shop Supplies           | 5%  |
| 82  | Motorola | Test Equipment                   | 262 | Parts          | Service/Shop Supplies           | 20% |
| 83  | Motorola | Portable Radiophone (Portables)  | 271 | Accessories    | Portable Accessories            | 27% |
| 84  | Motorola | Network Preventative Maintenance | 269 | Service        | System Survey/Analysis          | 0%  |
| 85  | Motorola | Fixed Station Accessories        | 273 | Infrastructure | Analog Comparator               | 20% |
| 86  | Motorola | Fixed Data Products              | 275 | Infrastructure | Moscad                          | 20% |
| 87  | Motorola | Mobile Stations                  | 276 | Subscriber     | XTL5000                         | 25% |
| 88  | Motorola | Fixed Station Accessories        | 277 | Infrastructure | Smart X                         | 20% |
| 89  | Motorola | Trunking Products and Systems    | 277 | Infrastructure | Smartnet Controller             | 20% |
| 90  | Motorola | Records Management Software      | 279 | Software       | CAD                             | 0%  |
| 91  | Motorola | Trunking Products and Systems    | 280 | Infrastructure | Zone Controller Man             | 20% |
| 92  | Motorola | Fixed Stations                   | 281 | Infrastructure | Zone Manager                    | 20% |
| 93  | Motorola | Trunking Products and Systems    | 281 | Software       | Zone Manager Interface          | 19% |
| 94  | Motorola | Mobile Stations                  | 287 | Subscriber     | PAC-RT, VRS750                  | 10% |
| 95  | Motorola | Portable Radiophone (Portables)  | 291 | Accessories    | APX Accessories                 | 27% |
| 96  | Motorola | Service/Maintenance              | 293 | Service        | Services/Training               | 0%  |
| 97  | Motorola | Training-Professional Services   | 286 | Service        | Training/Services               | 0%  |
| 98  | Motorola | CAD Equipment                    | 297 | Infrastructure | Records Management              | 5%  |
| 99  | Motorola | Fixed Stations                   | 301 | Infrastructure | Quantar Astro Trunking          | 20% |
| 100 | Motorola | Portable Radiophone (Portables)  | 320 | Subscriber     | XTS5000                         | 25% |
| 101 | Motorola | Dispatch Solutions               | 322 | Console        | MCC Series I/O                  | 15% |
| 102 | Motorola | Fixed Network Equipment          | 329 | Infrastructure | Tower Top Amplifiers            | 10% |
| 103 | Motorola | CAD Equipment                    | 330 | Infrastructure | PremierOne                      | 5%  |
| 104 | Motorola | Portable Radiophone (Portables)  | 332 | Software       | Flashport Software              | 20% |
| 105 | Motorola | CAD Equipment                    | 333 | Infrastructure | PremierOne                      | 10% |
| 106 | Motorola | Fixed Data Products              | 342 | Infrastructure | Moscad                          | 10% |
| 107 | Motorola | Data Applications                | 343 | Parts          | Dell Laptops                    | 10% |
| 108 | Motorola | Fixed Stations                   | 360 | Infrastructure | Quantar Receiver                | 20% |
| 109 | Motorola | Paging/Receivers                 | 361 | Infrastructure | Paging                          | 15% |
| 110 | Motorola | Portable Radiophone (Portables)  | 362 | Parts          | Parts                           | 20% |
| 111 | Motorola | Software Upgrades/Flashport      | 371 | Software       | Radio Subscription Soft.        | 0%  |
| 112 | Motorola | Portable Radiophone (Portables)  | 372 | Accessories    | XTS Accessories                 | 27% |
| 113 | Motorola | Mobile Stations                  | 374 | Subscriber     | Astro Consolette                | 15% |
| 114 | Motorola | LTE                              | 375 | Service        | LTE                             | 0%  |
| 115 | Motorola | Fixed Stations                   | 377 | Infrastructure | Trunked Central Cont.           | 20% |
| 116 | Motorola | Trunking Products and Systems    | 377 | Infrastructure | Central Controller              | 17% |
| 117 | Motorola | Fixed Network Equipment          | 381 | Infrastructure | Enterprise Terminals            | 20% |



State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement 70-000-16-00014:

page 13

|     |          |                                 |     |                |                                |     |
|-----|----------|---------------------------------|-----|----------------|--------------------------------|-----|
| 118 | Motorola | Dispatch Solutions              | 382 | Infrastructure | SDM Config                     | 10% |
| 119 | Motorola | Preventive Maintenance Service  | 390 | Service        | Performance Management Reports | 0%  |
| 120 | Motorola | Portable Radiophone (Portables) | 402 | Accessories    | GP900 Accessories              | 20% |
| 121 | Motorola | Fixed Data Products             | 403 | Infrastructure | Data Controller/RNC            | 20% |
| 122 | Motorola | Dispatch Solutions              | 404 | Console        | Centracom                      | 20% |
| 123 | Motorola | Portable Radiophone (Portables) | 407 | Subscriber     | XTS2500                        | 25% |
| 124 | Motorola | Portable Radiophone (Portables) | 414 | Accessories    | Accessories                    | 20% |
| 125 | Motorola | Dispatch Solutions              | 415 | Accessories    | Monitors                       | 10% |
| 126 | Motorola | Fixed Stations                  | 417 | Infrastructure | Misc. Site Equipment           | 10% |
| 127 | Motorola | MOTOTRBO                        | 422 | Infrastructure | Infrastructure                 | 10% |
| 128 | Motorola | Fixed Stations                  | 424 | Infrastructure | Master Site/Astro              | 20% |
| 129 | Motorola | Fixed Stations                  | 425 | Infrastructure | Small Systems                  | 20% |
| 130 | Motorola | Mobile Stations                 | 426 | Subscriber     | APX                            | 27% |
| 131 | Motorola | Portable Radiophone (Portables) | 426 | Subscriber     | APX                            | 27% |
| 132 | Motorola | Portable Radiophone (Portables) | 430 | Subscriber     | Flashport Software             | 20% |
| 133 | Motorola | Software Upgrades/Flashport     | 430 | Subscriber     | Flashport Software             | 27% |
| 134 | Motorola | Portable Radiophone (Portables) | 442 | Subscriber     | PR400                          | 20% |
| 135 | Motorola | Dispatch Solutions              | 443 | Console        | MCC7100/7500 Consoles          | 20% |
| 136 | Motorola | Fixed Stations                  | 448 | Infrastructure | Quantar/Quantro                | 20% |
| 137 | Motorola | Emerald HW                      | 449 | Infrastructure | Connect + Infra                | 20% |
| 138 | Motorola | Pagers/Receiver                 | 452 | Subscriber     | Pagers                         | 27% |
| 139 | Motorola | Portable Radiophone (Portables) | 453 | Accessories    | XTS Accessories                | 27% |
| 140 | Motorola | Dispatch Solutions              | 454 | Console        | Footswitches                   | 15% |
| 141 | Motorola | Fixed Data Products             | 455 | Subscriber     | Data Subscriber                | 15% |
| 142 | Motorola | Portable Radiophone (Portables) | 456 | Subscriber     | RPG                            | 20% |
| 143 | Motorola | Fixed Station Accessories       | 457 | Parts          | Infrastructure Antennas        | 20% |
| 144 | Motorola | Portable Radiophone (Portables) | 458 | Accessories    | APX Accessories                | 20% |
| 145 | Motorola | Secure Solutions                | 462 | Subscriber     | KVL3000                        | 10% |
| 146 | Motorola | APX1500                         | 466 | Subscriber     | APX                            | 27% |
| 147 | Motorola | Dispatch Solutions              | 469 | Console        | AUX/IO                         | 10% |
| 148 | Motorola | Portable Radiophone (Portables) | 470 | Subscriber     | APX7000                        | 25% |
| 149 | Motorola | Mobile Stations                 | 471 | Subscriber     | APX                            | 27% |
| 150 | Motorola | Fixed Stations                  | 474 | Infrastructure | MTR                            | 20% |
| 151 | Motorola | MOTOTRBO                        | 475 | Software       | Applications                   | 10% |
| 152 | Motorola | Portable Radiophone (Portables) | 476 | Accessories    | XTS Accessories                | 20% |
| 153 | Motorola | Portable Radiophone (Portables) | 481 | Subscriber     | APX                            | 27% |
| 154 | Motorola | Portable Radiophone (Portables) | 483 | Subscriber     | PM1500                         | 25% |
| 155 | Motorola | Mobile Stations                 | 484 | Subscriber     | MOTOTRBO                       | 10% |

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement 70-000-16-00014:

Page 14

|     |          |                                 |     |                |                             |     |
|-----|----------|---------------------------------|-----|----------------|-----------------------------|-----|
| 156 | Motorola | Video Solutions                 | 488 | Infrastructure | Fixed Video                 | 10% |
| 157 | Motorola | Trunking Products and Systems   | 495 | Infrastructure | PDG Hardware                | 20% |
| 158 | Motorola | Fixed Data Products             | 499 | Infrastructure | Moscad                      | 10% |
| 159 | Motorola | Mobile Stations                 | 500 | Subscriber     | XTL5000                     | 25% |
| 160 | Motorola | Portable Radiophone (Portables) | 505 | Accessories    | Accessories                 | 27% |
| 161 | Motorola | Fixed Stations                  | 509 | Infrastructure | Astro Quantar               | 20% |
| 162 | Motorola | Receivers                       | 509 | Infrastructure | Astro Quantar               | 20% |
| 163 | Motorola | Fixed Stations                  | 512 | Infrastructure | MTR3000                     | 20% |
| 164 | Motorola | Receivers                       | 512 | Infrastructure | Receiver Options            | 23% |
| 165 | Motorola | Mobile Stations                 | 514 | Subscriber     | XTL2500                     | 25% |
| 166 | Motorola | Fixed Station Accessories       | 515 | Parts          | Transmission Line           | 20% |
| 167 | Motorola | MOTOTRBO                        | 516 | Software       | Applications                | 10% |
| 168 | Motorola | Mobile Stations                 | 518 | Subscriber     | XTL2500                     | 25% |
| 169 | Motorola | Security                        | 519 | Service        | Network Security Monitoring | 0%  |
| 170 | Motorola | Security                        | 519 | Service        | Security Update             | 0%  |
| 171 | Motorola | Dispatch Solutions              | 520 | Subscriber     | WAVE Technology             | 10% |
| 172 | Motorola | Dispatch Solutions              | 524 | Infrastructure | Motobridge                  | 10% |
| 173 | Motorola | Fixed Station Accessories       | 524 | Infrastructure | Astro DIU                   | 20% |
| 174 | Motorola | Secure Solutions                | 524 | Infrastructure | Astro DIU                   | 20% |
| 175 | Motorola | Fixed Station Accessories       | 525 | Infrastructure | Astro Comparator            | 20% |
| 176 | Motorola | Secure Solutions                | 525 | Infrastructure | Astro Comparator            | 15% |
| 177 | Motorola | Mobile Stations                 | 527 | Subscriber     | APX                         | 27% |
| 178 | Motorola | Portable Radiophone (Portables) | 527 | Subscriber     | APX                         | 27% |
| 179 | Motorola | Private IDEN INFRA              | 529 | Infrastructure | Private IDEN P&L            | 20% |
| 180 | Motorola | Portable Radiophone (Portables) | 536 | Subscriber     | APX                         | 27% |
| 181 | Motorola | Fixed Stations                  | 537 | Infrastructure | SZ Intellirepeater          | 20% |
| 182 | Motorola | CAD Equipment                   | 548 | Infrastructure | CAD                         | 10% |
| 183 | Motorola | Mobile Accessories              | 554 | Accessories    | Mobile Antennas             | 27% |
| 184 | Motorola | Portable Antennas               | 555 | Accessories    | Two-Way Traditional         | 27% |
| 185 | Motorola | MOTOTRBO                        | 557 | Infrastructure | Controller                  | 10% |
| 186 | Motorola | Service/Maintenance             | 561 | Service        | Network Monitoring          | 0%  |
| 187 | Motorola | Portable Radiophone (Portables) | 562 | Subscriber     | APX                         | 27% |
| 188 | Motorola | MOTOTRBO                        | 563 | Infrastructure | Controller                  | 10% |
| 189 | Motorola | Portable Radiophone (Portables) | 570 | Subscriber     | PDR3500 Portable Repeater   | 10% |
| 190 | Motorola | Mobile Stations                 | 571 | Subscriber     | DVR                         | 15% |
| 191 | Motorola | Portable Radiophone (Portables) | 577 | Subscriber     | Passport                    | 20% |
| 192 | Motorola | APX8000                         | 579 | Subscriber     | APX                         | 27% |
| 193 | Motorola | Mobile Stations                 | 585 | Subscriber     | XTL5000                     | 25% |
| 194 | Motorola | Fixed Stations                  | 590 | Infrastructure | Quantar Receiver            | 22% |
| 195 | Motorola | Trunking Products and Systems   | 593 | Infrastructure | MTR2000 Trunking            | 20% |



State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement 70-000-16-00014:

Page 15

|     |          |                                 |     |                |                                |     |
|-----|----------|---------------------------------|-----|----------------|--------------------------------|-----|
| 196 | Motorola | Dispatch Solutions              | 595 | Infrastructure | MCC7500 Conventional Site Oper | 20% |
| 197 | Motorola | Wireless Mobility               | 606 | Infrastructure | Canopy                         | 15% |
| 198 | Motorola | Records Management Software     | 608 | Software       | PSA                            | 10% |
| 199 | Motorola | Portable Radiophone (Portables) | 619 | Accessories    | Digital Accessories            | 27% |
| 200 | Motorola | Portable Radiophone (Portables) | 626 | Subscriber     | PR1500                         | 20% |
| 201 | Motorola | Fixed Stations                  | 643 | Infrastructure | DIU                            | 20% |
| 202 | Motorola | Mobile Accessories              | 644 | Accessories    | Misc. Accessories              | 27% |
| 203 | Motorola | Trunked Terminals               | 647 | Infrastructure | D- Infrastructure              | 20% |
| 204 | Motorola | Mobile Stations                 | 652 | Subscriber     | APX                            | 27% |
| 205 | Motorola | Portable Radiophone (Portables) | 654 | Subscriber     | XTS4000                        | 0%  |
| 206 | Motorola | Mobile Stations                 | 655 | Subscriber     | APX                            | 27% |
| 207 | Motorola | Portable Radiophone (Portables) | 655 | Subscriber     | APX                            | 27% |
| 208 | Motorola | Mobile Stations                 | 656 | Subscriber     | APX                            | 27% |
| 209 | Motorola | Portable Radiophone (Portables) | 656 | Subscriber     | APX                            | 25% |
| 210 | Motorola | NG-911 Service                  | 659 | Service        | NG-911                         | 0%  |
| 211 | Motorola | Networking Security Service     | 659 | Service        | Security, IP Networking        | 0%  |
| 212 | Motorola | Dispatch Solutions              | 660 | Subscriber     | WAVE Technology                | 10% |
| 213 | Motorola | Data Applications               | 670 | Software       | Intelligent Data Portal        | 0%  |
| 214 | Motorola | System Implementation           | 670 | Service        | SI                             | 0%  |
| 215 | Motorola | Portable Radiophone (Portables) | 672 | Subscriber     | HT750                          | 34% |
| 216 | Motorola | Fixed Stations                  | 675 | Infrastructure | SZ Intellirepeater             | 20% |
| 217 | Motorola | Fixed Stations                  | 680 | Infrastructure | Data Base Station              | 22% |
| 218 | Motorola | Portable Radiophone (Portables) | 687 | Subscriber     | XTS/MT 1500                    | 20% |
| 219 | Motorola | CAD Equipment                   | 702 | Infrastructure | CAD                            | 0%  |
| 220 | Motorola | Dispatch Solutions              | 706 | Accessories    | MCC Accessories                | 27% |
| 221 | Motorola | Dispatch Solutions              | 708 | Parts          | Dropship                       | 17% |
| 222 | Motorola | Dispatch Solutions              | 708 | Infrastructure | Fire Station Alerting          | 17% |
| 223 | Motorola | Dispatch Solutions              | 708 | Parts          | Battery Backup                 | 17% |
| 224 | Motorola | Dispatch Solutions              | 708 | Software       | Network Security               | 17% |
| 225 | Motorola | Dispatch Solutions              | 708 | Parts          | Dropship                       | 17% |
| 226 | Motorola | Portable Radiophone (Portables) | 721 | Subscriber     | XTS5000                        | 25% |
| 227 | Motorola | Portable Radiophone (Portables) | 726 | Subscriber     | XTL1500 u/v                    | 25% |
| 228 | Motorola | Dispatch Solutions              | 729 | Console        | Gold Series Flashes            | 20% |
| 229 | Motorola | Data Subscriber Devices         | 736 | Subscriber     | MW810                          | 22% |
| 230 | Motorola | Dispatch Solutions              | 740 | Infrastructure | MIP5000                        | 15% |
| 231 | Motorola | Portable Radiophone (Portables) | 742 | Accessories    | APX Accessories                | 27% |
| 232 | Motorola | Receivers                       | 743 | Infrastructure | Astro Receiver                 | 20% |
| 233 | Motorola | Fixed Stations                  | 744 | Parts          | Misc Parts                     | 20% |
| 234 | Motorola | Portable Radiophone (Portables) | 749 | Subscriber     | HT1250                         | 34% |

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement 70-000-16-00014:

page 16

|     |          |                                 |     |                |                                 |     |
|-----|----------|---------------------------------|-----|----------------|---------------------------------|-----|
| 235 | Motorola | Portable Radiophone (Portables) | 755 | Subscriber     | APX6000 Basic                   | 27% |
| 236 | Motorola | Portable Radiophone (Portables) | 756 | Subscriber     | APX6000XE                       | 25% |
| 237 | Motorola | Mobile Stations                 | 761 | Subscriber     | APX                             | 27% |
| 238 | Motorola | Data Applications               | 766 | Software       | IDP Services                    | 0%  |
| 239 | Motorola | Dispatch Service                | 768 | Infrastructure | ASTRO 24, Master Site           | 0%  |
| 240 | Motorola | Service/Maintenance             | 769 | Service        | Onsite Response (Local)         | 0%  |
| 241 | Motorola | Service/Maintenance             | 769 | Service        | SUAI                            | 0%  |
| 242 | Motorola | Service/Maintenance             | 772 | Service        | Technical Support               | 0%  |
| 243 | Motorola | Mobile Stations                 | 775 | Subscriber     | XTL1500                         | 17% |
| 244 | Motorola | Mobile Stations                 | 776 | Subscriber     | Maratrac                        | 20% |
| 245 | Motorola | MOTOTRBO                        | 777 | Subscriber     | Portables                       | 10% |
| 246 | Motorola | Portable Radiophone (Portables) | 785 | Accessories    | Accessories                     | 27% |
| 247 | Motorola | Air Time Accumulator            | 786 | Software       | D- Infrastructure               | 20% |
| 248 | Motorola | Mobile Stations                 | 792 | Subscriber     | CDM1550                         | 20% |
| 249 | Motorola | Professional Fixed              | 794 | Infrastructure | Fixed Other                     | 20% |
| 250 | Motorola | Portable Radiophone (Portables) | 795 | Accessories    | APX Accessories                 | 27% |
| 251 | Motorola | Portable Radiophone (Portables) | 798 | Accessories    | APX Accessories                 | 27% |
| 252 | Motorola | Fixed Wireless Broadband        | 800 | Infrastructure | MESH                            | 0%  |
| 253 | Motorola | Fixed Stations                  | 811 | Software       | Encryption                      | 5%  |
| 254 | Motorola | Lifecycle Services              | 823 | Service        | SMA/SUA                         | 0%  |
| 255 | Motorola | Fixed Wireless Broadband        | 832 | Infrastructure | Wireless LAN/Symbol             | 10% |
| 256 | Motorola | Wireless Mobility               | 832 | Infrastructure | Wireless LAN                    | 10% |
| 257 | Motorola | Portable Radiophone (Portables) | 837 | Subscriber     | APX                             | 27% |
| 258 | Motorola | Paging/Receivers                | 839 | Infrastructure | Encoders                        | 15% |
| 259 | Motorola | Portable Radiophone (Portables) | 841 | Subscriber     | HT1550 XLS                      | 34% |
| 260 | Motorola | Professional Services           | 842 | Software       | 311 Software                    | 0%  |
| 261 | Motorola | CAD Equipment                   | 850 | Infrastructure | CAD                             | 0%  |
| 262 | Motorola | Test Equipment                  | 854 | Parts          | Test Equipment/Shop             | 0%  |
| 263 | Motorola | Data Subscriber Devices         | 855 | Infrastructure | Wireless Lan Ports/AP's         | 10% |
| 264 | Motorola | Fixed Station Accessories       | 856 | Infrastructure | Alt Building                    | 10% |
| 265 | Motorola | Mobile Stations                 | 869 | Subscriber     | M1225                           | 20% |
| 266 | Motorola | Dispatch Solutions              | 877 | Console        | Console Telephony Media Gateway | 20% |
| 267 | Motorola | CAD Equipment                   | 879 | Infrastructure | CAD                             | 0%  |
| 268 | Motorola | Mobile Applications Software    | 879 | Infrastructure | CAD                             | 10% |
| 269 | Motorola | Fixed Stations                  | 881 | Infrastructure | Powerline LV                    | 15% |
| 270 | Motorola | Fixed Wireless Broadband        | 882 | Infrastructure | Broadband Services              | 15% |
| 271 | Motorola | Portable Radiophone (Portables) | 883 | Subscriber     | Talkabouts                      | 15% |
| 272 | Motorola | Dispatch Solutions              | 892 | Subscriber     | WAVE Technology                 | 20% |
| 273 | Motorola | Lifecycle Services              | 901 | Service        | Migration Assurance Program     | 0%  |
| 274 | Motorola | Lifecycle Services              | 902 | Service        | SMA                             | 0%  |



State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement 70-000-16-00014:

Page: 17

|     |          |                                    |     |                |                                     |     |
|-----|----------|------------------------------------|-----|----------------|-------------------------------------|-----|
| 275 | Motorola | Lifecycle Services                 | 903 | Service        | SUA, SUA II                         | 0%  |
| 276 | Motorola | Fixed Wireless                     | 904 | Infrastructure | Canopy                              | 15% |
| 277 | Motorola | Lifecycle Services                 | 904 | Service        | SUS                                 | 0%  |
| 278 | Motorola | Lifecycle Services                 | 905 | Service        | SA                                  | 0%  |
| 279 | Motorola | Fixed Wireless Broadband           | 906 | Service        | Canopy Service                      | 15% |
| 280 | Motorola | Wireless Mobility                  | 907 | Infrastructure | Unlicensed                          | 15% |
| 281 | Motorola | Wireless Mobility                  | 908 | Infrastructure | Licensed                            | 15% |
| 282 | Motorola | Fixed Wireless Broadband           | 910 | Service        | PTP Service                         | 15% |
| 283 | Motorola | Mobile Stations                    | 922 | Subscriber     | CM200/CM300                         | 20% |
| 284 | Motorola | Infrastructure Repair              | 929 | Service        | Services                            | 0%  |
| 285 | Motorola | Paging/Receivers                   | 940 | Parts          | Minitor Parts                       | 15% |
| 286 | Motorola | Paging/Receivers                   | 941 | Infrastructure | Infrastructure                      | 15% |
| 287 | Motorola | Service/Maintenance                | 943 | Service        | System Manager                      | 0%  |
| 288 | Motorola | Fixed Wireless Broadband           | 947 | Infrastructure | Broadband Peripherals               | 15% |
| 289 | Motorola | Warranty                           | 964 | Service        | Additional Warranty                 | 0%  |
| 290 | Motorola | Priv Sys Intlnoc Release           | 967 | Infrastructure | D- Infrastructure                   | 20% |
| 291 | Motorola | Portable Radiophone<br>(Portables) | 977 | Subscriber     | MOTOTRBO                            | 10% |
| 292 | Motorola | CAD Equipment                      | 981 | Infrastructure | Advanced Data Capture<br>(Scanners) | 0%  |
| 293 | Motorola | Maintenance                        | 983 | Service        | CAD                                 | 0%  |
| 294 | Motorola | LTE                                | 984 | Service        | LOCAL TECHNICAL<br>SUPPORT          | 0%  |
| 295 | Motorola | LTE                                | 985 | Infrastructure | CSI MATERIAL                        | 0%  |
| 296 | Motorola | Saturn Buy-Sell                    | 987 | Parts          | Batteries                           | 27% |
| 297 | Motorola | LTE                                | 989 | Infrastructure | NETWORK AIRTIME                     | 0%  |

## II. Implementation Services: Software Integration, Hardware Installation and Training

| No. | Service                    | % Discount | \$ Rate (Indicate Hourly or Daily) |
|-----|----------------------------|------------|------------------------------------|
| 1.  | System Technologist        | 0%         | \$1,625.00 daily                   |
| 2.  | Standard Shop Installation | 0%         | \$150.00 per hour                  |
| 3.  | Mobile Radio Installation  | 0%         | \$180.00 - \$500.00 per unit       |
| 4.  | Radio Programming          | 0%         | \$55.00 - \$125.00 per unit        |
| 5.  | Software Installation      |            | System                             |
| 6.  | Training                   |            | System                             |
| 7.  | Post Warranty Maintenance  |            | System                             |
| 8.  | Support Services           |            | System                             |

## III. Provide URL Link or Links to Communications, Radio Equipment, Parts, Accessories and Related Services Price Catalogs:

1. <https://businessonline.motorolasolutions.com>
2. \_\_\_\_\_
3. \_\_\_\_\_